

Fund Manager



**Portfolio Manager: Philip Rodrgis**  
Managing UK equity strategies since 2006, Philip is a multi award winning manager. Honoured as an all-sector Morningstar ‘Outstanding Rising Talent’, Philip has been twice named as IW’s UK Small Cap Fund Manager of the Year.

**First Day of Trading**  
1 June 2020

**Fund AUM**  
£30.4m  
**Raynar AUM**  
£106.6m

**Custodian**  
EFG Bank (Luxembourg) S.A.  
**AIFM**  
Waystone Management  
Company Luxembourg S.A.  
**Administrator**  
HSBC France,  
Luxembourg Branch  
**Auditor**  
BDO Audit S.A. Luxembourg

Fund Objectives

To achieve capital growth over the medium term with an absolute focus on stock selection, unconstrained in its approach to building a high conviction portfolio of attractive risk vs return high conviction investments from across the UK equity market, with a likely predominance of small and micro sized companies. During periods with insufficient opportunities, unallocated capital will be preserved utilising the flexibility to invest in cash, beta hedging instruments and other asset classes.

FOR PROFESSIONAL INVESTORS ONLY

Raynar Flagship Performance



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Cal Return	Total Return
2020						4.4%	8.0%	9.2%	-3.4%	-0.5%	12.7%	15.0%	53.7%	
2021	1.7%	10.4%	6.0%	8.5%	3.5%	-3.0%	3.1%	3.3%	-7.0%	-0.7%	-7.0%	3.2%	22.4%	
2022	-8.5%	-8.3%	3.5%	-2.6%	-4.7%	-7.5%	3.3%	-2.3%	-3.5%	0.2%	0.1%	-1.7%	-28.4%	
2023	2.8%	0.4%	-3.3%	1.3%	-5.2%	0.0%	1.1%	-2.6%	-0.8%	-8.1%	7.3%	9.5%	1.1%	
2024	1.9%	-1.1%	4.1%	4.6%	6.5%	-3.4%	6.2%	0.2%					20.2%	63.6%

Past performance is not a reliable indicator of future performance. Table and chart shows the cumulative performance including dividends declared for Class F Distribution shares in GBP net of all fees and costs. Source: HSBC

The investment strategies described above are intended only for those persons who may be categorised as professional clients. Nothing herein should be construed as advice. RPM Holdings Limited is an Appointed Representative (FRN: 972964) of Thornbridge Investment Management LLP (FRN: 713859) which is authorised and regulated by the Financial Conduct Authority. Thornbridge is the Investment Manager of the Fund. Waystone is the Alternative Investment Fund Manager.

Top Ten Equities	Holding
Just Retirement	4.3%
hVIVO	4.1%
Funding Circle	3.3%
FRP Advisory	3.3%
Bank of Georgia	3.2%
LSL Property Services	3.1%
Journeo Technologies	3.0%
Concurrent Technologies	2.9%
Hunting Precision Engineering	2.9%
Alpha Group	2.8%

Top Ten Investment Themes	Allocation
Diversified Financial Services	20.1%
Diversified Business Services	18.7%
Tech – Software & Hardware	17.6%
Excess High Conviction*	-14.6%
Consumer Retail and Leisure	12.7%
UK Housebuilding & Services	10.1%
Manufacturing	8.5%
Medical Technology & Services	7.5%
Utility Services	5.8%
Gold Mining & Services	5.7%

## Conviction Contributing

Raynar Flagship’s design allows for the establishing of high-conviction positions. Whilst not all will go to plan, those that do can contribute very strongly for the portfolio. Additions to the existing position in **Just Retirement** early in the first quarter this year lifted it firmly into the Top 10, and strong reactions to even stronger results since then have seen the name hit the top spot this month. This included a 14.5% surge upon this month’s announcement of interim results and shares stand around two thirds higher at the end of August than they were at the start of the year.

**Just Retirement** isn’t the largest insurer in the booming pension buyout market, but this has allowed the firm to be nimble. Investments into a fin-tech style automated pricing platform allow the firm to readily address smaller size opportunities, and so the firm is the number one by deal count. As it builds its reputation, it can push up into larger deal sizes, fuelling growth.

**Just’s** performance has helped push *Diversified Financial Services* back to being the top *investment theme*. The UK is known as a hot-spot for fin-tech innovation – investors simply need to look further down the market cap scale to find them. Loan-provider **Funding Circle** is a classic example, moving into profitability this year (more on this one next month!), whilst **Alpha Group** has utilised its FX services cash flows to buy into a fin-tech firm with exciting growth potential. Different again is the powerhouse full-service **Bank of Georgia** which reported superb results once again and showing no ill effects from the protests in the country in Q2. And below the Top 10 is more differentiation. Two different volatility beneficiaries benefit from recent market turmoil: **IG Group** which responded well to the new CEO’s strategy and **TP ICAP** returns with exciting potential to monetise its prize data division.

Raynar Flagship Share Classes	A Class Distribution	B Class Distribution
Inception Date	29th May 2020	24th August 2020
Minimum Initial Investment	£200,000	£5,000,000
Subscription	Daily, zero fee	Daily, zero fee
Redemption	Monthly, zero fee	Monthly, zero fee
Redemption Notice**	1 month	1 month
Annual Management Charge	1.00%	0.75%
Performance Fee	20%	20%
Hurdle Rate	5% annualised	10% annualised
High Water Mark	Yes – Lifetime	Yes – Lifetime
ISIN	LU2076760391	LU2203806885
Bloomberg Ticker	EFSRFGI LX	EFSRFBG LX
NAV at end of month	137.18	117.71

## Contact Details

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**\*\*Redemptions processed last business day each month – instruction required before 3pm UK time on last business day of the prior month**

Investment Themes are categorisations chosen by the portfolio manager which, in their opinion, best describes the predominant driver of the underlying investments. Investments may be re-categorised. \*Represents negative cash balance arising from the utilisation of leverage to accommodate periods where there are excess high conviction investment ideas