



## Risk Questionnaire

Client Name:			
Adviser Name:			
Date:			
	Total Score (from answers)	Risk Le	

	Result	Lower	Upper
1	Very Low	18	25
2	Low	26	31
3	Low Medium	32	38
4	Low Medium	39	45
5	Medium	46	52
6	Medium	53	56
7	Medium High	57	61
8	Medium High	62	67
9	High	68	73
10	Very High	74	90

	Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
I would probably invest a very significant amount in a high-risk investment.	1	2	3	4	5
I would be happy putting my money into the	Strongly Disagree	Disagree 2	Neither Agree nor Disagree	Agree 4	Strongly Agree  5
2. stock market.					
<ol> <li>I would worry a great deal if I thought I would lose money in an investment.</li> </ol>	Strongly Disagree  5	Disagree  4	Neither Agree nor Disagree  3	Agree 2	Strongly Agree  1
I would consider investing in a risky 4. investment for the excitement of seeing whether it goes up or down in value.	Strongly Disagree 1	Disagree 2	Neither Agree nor Disagree 3	Agree  4	Strongly Agree  5
<ol> <li>I would worry about losing money on the stock market.</li> </ol>	Strongly Disagree  5	Disagree  4	Neither Agree nor Disagree 3	Agree 2	Strongly Agree  1
<ol><li>Risks are necessary to make money.</li></ol>	Strongly Disagree 1	Disagree  2	Neither Agree nor Disagree	Agree  4	Strongly Agree  5
The level of risk doesn't matter; it is more 7. important to have the opportunity of achieving higher returns with my money.	Strongly Disagree 1	Disagree 2	Neither Agree nor Disagree  3	Agree  4	Strongly Agree  5
8. I would be anxious if I saw my investments had gone down in value.	Strongly Disagree  5	Disagree  4	Neither Agree nor Disagree  3	Agree 2	Strongly Agree  1

	Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
	1	2	3	4	5
I would be happy to accept large short term  9. falls in the value of my investments to maximise my potential longer-term returns.					
	Strongly Disagree <b>5</b>	Disagree <b>4</b>	Neither Agree nor Disagree	Agree <b>2</b>	Strongly Agree
10. I worry about the instability of the stock market.					
	Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
	1	2	3	4	5
I believe that I generally take bigger  11. investment risks with my money than other people.					
	Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
	1	2	3	4	5
12. I would be happy to risk losses to get potentially greater long-term gains.					
	Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
	1	2	3	4	5
13. I would get a thrill from making risky investments with my money.					
	Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
	1	2	3	4	5
If there's a chance of making better long-term 14. returns, I'm prepared to take an investment risk.					
	Strongly Disagree	Disagree	Neither Agree nor Disagree	Agree	Strongly Agree
	5	4	3	2	1
15. I worry about the volatility of the stock market.					

I expect high investment growth and I am  16. willing to accept the consequent possibility of large losses.	Strongly Disagree  1	Disagree 2	Neither Agree nor Disagree  3	Agree  4	Strongly Agree  5
17. The idea that the value of my investments can be variable makes me feel anxious.	Strongly Disagree 5	Disagree  4	Neither Agree nor Disagree 3	Agree 2	Strongly Agree  1
18. In my view, you need to take risks to make money.	Strongly Disagree 1	Disagree 2	Neither Agree nor Disagree  3	Agree  4	Strongly Agree  5
Notes (Pleas	e enter any ad	ditional releva	nt information)		